

Part of our mission at Flatbread is to support local organizations that have an impact on our community. The primary way that we accomplish this is through the benefit nights that are held on Tuesdays at each of our restaurants. This guideline spells out the responsibilities that we <u>both</u> have, in order to create the best chance for a successful benefit night for *your* organization.

<u>Step One:</u> Complete the benefit application below and email it to Mike Greenwood at MikeG@CTPizzaGroup.com

We will qualify your organization for your benefit night at The Flatbread Company. Be advised, we stay away from direct or hot political issues. We support organizations that we feel would have broad support from most of the human race.

<u>Step Two:</u> Once your organization is qualified we <u>must</u> discuss the ways that you will get the word out about your benefit night. This promotion activity, on your part, will make sure as many of your supporters as possible will come and it may also reach out to *new* supporters of your cause as well.

As part of your application, <u>check each</u> of the following actions that your organization <u>will do</u> to ensure your successful benefit night.

## Mandatory Marketing Requirements Hand paint a canvas banner measuring approximately 3' X 3' (Include the name of your organization, the date of your benefit and any other pertinent information such as "silent auction" or "raffle" if they will be held). If you have any questions, the restaurant manager can guide you.

Deliver it to the restaurant at least one month before\* your benefit night.
 \*Missing this month-in-advance deadline may put your benefit night in jeopardy. The Managing Partner must approve your finished banner. (No

plastic, computer generated signs please).

	Please write an informative summary describing your organization or effort. You may include a brief history, your purpose, your goals, and a listing of the different activities that you have chosen to go along with your benefit night (i.e. silent auctions, raffles etc.). Place an emphasis on what you will be doing with the proceeds from your fund-raising efforts in the community. We will be providing this information to our staff so that they may be able to informatively discuss your organization before and during your benefit.
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Othe	er Suggested Initiatives
Othe	Have a representative of your organization contact local newspapers weeks in advance to see if they might put a notice in the paper for you. Most newspaper run weekly calendar sections and would be happy
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	Contact your supporters using email and social media. Be sure to include the benefit coordinator in your email:  MikeG@CTPizzaGroup.com
	Post the event on your website as well as any other websites that might support you. Social Media and blogs can be used as well. If websites or blogs are used, please write the URL here: www
	Make posters and ask merchants to post them in their shops. Bring us one too!
	Print up flyers and hand them out at previous organizational events or gatherings you hold. Please bring us a copy.
	Contact a local radio or television station for a free mention.
	Start a calling chain to personally request attendance from your supporters.
	Other:
Step Dene Bann	nder: Again, provide us with a copy of all printed or posted material  Three: We will raise your banner at least one week in advance of your fit, which will both advertise and raise awareness for your cause. ers that are beautiful often find a permanent home at The Flatbread bany, continuing to promote awareness of your organization.

Your representative may also...

Sell raffle tickets and hold a silent auction. Organizations report that the raffle and auction can double or triple the amount raised during the benefit.

<u>Step Five:</u> The Flatbread Company will donate \$3.50 for each large flatbread and \$1.75 for each small flatbread sold during the benefit. Donations typically range from \$400 to \$1,000 for organizations that actively get the word out.

<u>Step Six:</u> Prepare and distribute a post-event press release to the local newspaper and/or other media sources. The managing partner can help you identify the areas media outlets. This is a great way to say thanks to you supporters and to bring continued awareness about your event. This will help you continue to build your event for the years to come.

Please! Do your part to make your benefit night a success. The Tuesday night reserved for your benefit is a highly sought after date for many local causes and organizations. In other words, there are more organizations that want to hold benefits at The Flatbread Company than we have room for, so please do not waste it. For the sake of those other organizations, if you feel that you are unable to make the commitment to do the things necessary to insure a successful night, then please do not apply.

We can provide some examples of a flyer and some postcards that demonstrate ways that you can promote your benefit night at the Flatbread Company.

Finally, we would like to thank you and your organization for the efforts that you are making to better our world. You are an important part of the fabric of this earth. You are making a difference!

If you have any questions, contact Mike Greenwood at (860) 7693-3314.

## BENEFIT APPLICATION

(To be completed by the organization)

Date Submitted:
Name of Organization:
Address:
Contact Person(s):
Telephone:
Email:
Website:
Best time of year for your benefit / requested date
Brief description of what the organization does:
(Attach promotional material if you wish)

By:
Ву:
Mgr:
under "Suggested Initiatives" sect
Mgr: